

RAJASTHAN FINANCIAL CORPORATION
(P&C Division)

Minutes of the IInd Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 27th May, 2014 at 3.00 PM in the Board Room of the Corporation under the Chairmanship of Shri Madhusudan Sharma, MD.

The followings were present :

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|------------------------------|------------------------|
| 1. Smt. Ashu Choudhary | Executive Director |
| 2. Smt. Alka Sharma | Executive Director (F) |
| 3. Shri O.M.Chohla | GM (A&I) |
| 4. Shri. R.P.Meena | GM (Operations) |
| 5. Shri N.P.Gupta | GM (Dev.) |
| 6. Shri R.M.Aswal | DGM(PCD) |
| 7. Shri Onkarmal | DGM (RRMD & CPMD) |
| 8. Shri J. P Meena | DGM(Op. IV) |
| 9. Shri N.K.Jain | DGM(Op.II) |
| 10. Shri M.R.Chhinwal | DGM (Op. III) |
| 11. Shri Madhukar Chaturvedi | DGM (Op. V) |
| 12. Shri H.C.Khunteta | DGM (Op.VI) |
| 13. Shri R S Bairwa | DGM (Op. I) |
| 14. Shri O P Sharma | Manager (Law) |

Shri Rajendra Shekhawat, Joint Secretary, UDH, Jaipur and Shri O.P.Pareek, Senior Town Planner (J2) have also attended as special invitees.

Shri B.R.Sharma, Manager (Op-VI), Shri Mohammad Ali, DM-Tech, (Op-VI), Shri Sanjay Lahiri, Manager (CPMD), Shri V.N.Mathur, Manager (Op-II), Shri Anil Goyal, DM-Tech., (Op-II), Shri Dinesh Achha, DM-Tech,(Op-IV), Shri R.B.Jain, Acting Manager (Op-III) and Shri Sanjay Tank, Dy.Manager (Op-III) were also present.

Following decisions were taken in respect of matter placed before the PC&CC.

Agenda no.	Particulars	Decision
1/1	Record of minutes of the PC&CC held on 15.04.2014	Confirmed
1/2	Statement showing the position of compliance of PC&CC decision taken on 15.04.2014	Noted
1/3	Position of the loan applications received, cleared and pending as on 23.05.2014 and Progress in key areas of operations upto 15 th May, 2014	Noted



The Proposals for Prior Clearance :

2/4	M/s. Trimurti Landcon, Jaipur (FAA Scheme) Op-III	The case was presented by DGM (Op-III). The Key Note was discussed in detail and it has been noted that the concern has applied loan under FAAS (Under Partnership) for construction of residential complex at Jagatpura, Jaipur. Two reschedulement has also been granted in the loan account of its sister concern namely M/s Trimurti Landcon P. Ltd. The Loan application was accepted under CRE policy 2013-14 but the scheme FAAS and constitution of applicant concern is not as per eligibility criteria of CRE policy 2013-14. As such the committee decided to close the case. In case, CRE policy is revised in future, and the case is found eligible as per revised policy, and the party is willing to avail loan from the corporation, the case may be reexamined accordingly.
2/5	M/s. Precious Constructions Pvt. Limited, Jaipur (FAA Scheme) Op-III	The case was presented by DGM (Op-III). Agenda Note was discussed in detail and it has been noted that the company has applied loan under FAAS for the purpose of repayment of unsecured loan taken for repayment of bank loan and for completion of remaining part of the project. The purpose of loan for repayment of unsecured loan, bank loan and the scheme FAAS are not as per eligibility criteria of CRE policy 2013-14. Therefore, the Committee decided to close the loan application. In case, CRE policy is revised in future, and the case is found eligible as per revised policy, and the party is willing to avail loan from the corporation, the case may be reexamined accordingly.

2/6	M/s. Okey Plus Housing Pvt. Ltd., Jaipur (FAA Scheme) Op-III	The case was presented by DGM (Op-III). The Key Note was discussed in detail and it has been noted that the concern has applied loan under FAAS for repayment of unsecured loan taken for purchase of land. The loan application was accepted under CRE Policy but the scheme FAAS is out of purview of CRE Policy 2013-14. Therefore, the Committee decided to close the loan application. In case, CRE policy is revised in future, and the case is found eligible as per revised policy, and the party is willing to avail loan from the corporation, the case may be reexamined accordingly.
2/7	M/s. Vinkas Estate Pvt.Ltd., Jaipur (Project Loan Scheme) Op-III	The case was presented by DGM (Op-III) with the recommendation to consider the case favorably. One of Directors Sh. Vinay Joshi attended the meeting. It has been noted that the company has applied for a term loan of Rs. 20.00 crore for the construction of residential complex at Mukundpura, Bhankrota, Jaipur under Project Loan scheme. During discussion, the director has informed that presently the construction work is going on in five towers out of total seven towers as proposed and investment of about Rs. 5.00 crore has already been made. Though development of infrastructure facilities at proposed site is not fully equipped, yet. Director has been advised to split the project in two phases looking to the prevailing market conditions. After discussion, the director of the company has agreed to revise the project and reduce the requirement of loan amount from Rs. 20.00 crore to Rs. 10.00 crore. The Committee noted that the area of project is not within municipal

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		limit of Jaipur, whereas, as per CRE scheme it should be within the limit of municipal area of Jaipur. It was informed by Director that the location is within municipal limit of Jaipur and he will submit documents in support of it. The Director informed that though at present no public transport facility to the site is available, but the Promoter is ready and committed to provide transport facility to the resident owners, if it is not made available by Govt. agencies in coming years. Therefore, the Committee cleared the case in principle for appraisal in detail, under project loan scheme of CRE policy, subject to following conditions : 1. The loan amount shall not exceed Rs. 10.00 crore. 2. The company shall submit revised project report. 3. The promoters contribution shall not be less than 40% of the cost of project which will be brought in by the Promoter before first-disbursement. 4. Location of the project should be within the area of municipal limit of Jaipur by submitting the certificate from Nagar Nigam, Jaipur.
2/8	M/s. Akriti Landcon (P) Ltd., Kota (Project Loan Scheme) Op-IV	The case was presented by DGM (Op-IV). During discussions, it was informed by DGM(Op) to PC&CC that e-mail has been received from the Director of the Company that they are no more interested to avail loan from the Corporation. Considering the information provided by DGM(Op), the Committee decided to close the case.

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2/9	M/s. Nav Prabha Buildtech Pvt.Ltd., Jodhpur (CRE Case) Op-II	The case was presented by DGM (Op-II) with the recommendation to consider the case favorably. Shri Vikram Singh Rathore alongwith his CA Mahesh Kumar Rathi attended the meeting. The proposed case is for Commercial-cum-Residential complex at Paota, Jodhpur. The Committee observed that there is change in name of the Company as well as change in Directors. The Committee also noted that the title is not in the name of applicant company. Therefore, the title needs to be examined in detail by the Legal Cell. However, after detailed discussions, the Committee offered the promoter to revise the loan requirement to the extent of Rs. 10.00 crore but the promoter did not agree for the same and requested to consider Term Loan upto Rs.20.00 crore under CRE Scheme. He agreed to furnish the required documents related to title of land in question to the satisfaction of the Corporation. The Committee cleared the case in principle for appraisal as per norms subject to condition that the required documents for title examination will be submitted during appraisal and will be examined to the satisfaction of the Corporation. The case for sanction of loan shall first be considered at the level of competent authority i.e. Executive Committee (E.C.). After its clearance by E.C. and approval from SIDBI, the case shall be taken up for sanction of term loan up to Rs.20.00 crore for the proposed project under CRE Scheme. The director of the Company Shri Vikram Singh Rathore consented for submission of required documents for title examination and condition of approval of sanction from SIDBI as above.
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2/11	M/S Devbhumi Vinimay Pvt. Ltd. Bikaner. (CRE Case) Op-VI	The case was presented by DGM (Op-VI) with the recommendation to consider the case favorably. Sh. Vinod Kumar Bothra and Smt. Sarita Bothra, Directors of the Company appeared before the Committee. The query regarding difference of area and Khasra No., as raised by Law Section in their title examination report is to be satisfied by the Director by providing orders from Revenue Department / PWD / NHAI. Regarding credit report of sister concern M/s. Jai Ganesh Developers, Bikaner received from Punjab National Bank, it was informed by Sh. Bothra that due to Election, the amount could not be deposited for one day and amount was deposited on next day. Sh. Vinod Bothra has also agreed to submit the title documents in name of the Company during appraisal (before sanction). The case was cleared in-principle for appraisal on the standard terms and conditions of the Corporation alongwith following : 1) The title of the prime security will be submitted in name of the Company to the satisfaction of the Corporation during appraisal. 2) The BM, Bikaner will visit concerned Branch of PNB and ensure whether overdue amount was deposited after one day of default as informed by director, Sh. Vinod Bothra and ensure that dealing of the sister concern M/s. Jai Ganesh Developers, Bikaner with PNB had been satisfactory.
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		3) The collateral security located at Khasra No.88/26 Gamna Peer Road, Karmisar, Bikaner offered in the project shall be taken. The title of the security will be examined to the satisfaction of the Corporation. 4) The minimum promoter's contribution shall be kept 40% in the project which will be brought in by the Promoter before first-disbursement.
2/14	M/s. Pranay Infra-Build (Pvt.) Ltd., Kota (Under Project Loan Scheme) Op-IV	The Director of the Company could not attend the meeting, therefore, the case was deferred.
2/17	M/s. Gopi Mineral Powder, Jamwa Ramgarh, Jaipur (For permission to set up the unit in isolated area) Op-VI	After detailed discussions, it was decided by the Committee that the matter may be examined and decision may also be taken on the concerned file.
Matter related to Policy :		
2/10	Processing charges. CPMD	The agenda was discussed in detail & found that the report of the committee is incomplete, therefore, the agenda was deferred with the advice to committee to collect specific information regarding processing charges being taken by Banks in term loan accounts and put up complete report before Committee again. (Action by all DGM (Ops.).
2/12	Effective Commitment. CPMD	After having detailed discussions, it was decided that all the DGMs (operation) may review effective commitment of the operations and take necessary action for disbursement, if admissible or cancel the unavailed loan as per norms. (Action by all DGM (Ops.).

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2/13	Direct payment to RIICO against land allotted by RIICO in Apparel Park, Jaipur . CPMD	After having detailed discussions, the committee directed to examine and put up the matter on file. (Action by CPMD).
2/15	Financing under Flexi Loan CPMD	After having detailed discussions, the committee directed to examine and put up the matter on file. (Action by CPMD)
2/16	Scheme for SC / ST & Women entrepreneurs. CPMD	After having detailed discussions the committee approved the scheme with modification that the qualification of the entrepreneurs in the scheme may be changed from Graduate to Matriculate. (Action by CPMD).

GENERAL DECISIONS :

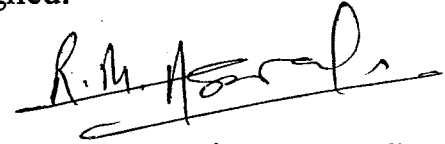
1	All loan schemes of the Corporation should be reviewed, in detail, and further it should be sorted and revised in the manner that it should be simplified, comprehensive and more attractive. There should be no room for exercising the 'discrimination power' in loan schemes. (Action by CPMD)
2	In future, incomplete loan applications will not be accepted. However, any deficiencies are observed, the DGM(Op) / Branch Manager concerned will help the borrower in completing the loan application. (Action by all DGMs(Op))
3	Only the eligible loan cases for sanction shall be put up in PC&CC, henceforth. (Action by all DGMs(Op))
4	No proposal for closure will be put up before PC&CC. The issues may be examined and decided on concerned file and DGM(Op) concerned will inform the borrower separately mentioning clear cut reasons of closure for loan applications. (Action by all DGMs(Op))

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5	The cases for sanction of loan be placed before the meeting of PC&CC with clear reasons for recommending the case for sanction by DGM(Op) concerned. (Action by all DGMs(Op))
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The meeting then ended with a vote of thanks to the Chair.

All concerned are requested to take necessary action for compliance of decision and also intimate the same to the undersigned.



(R.M. Aswal)
Dy.General Manager (P&C)

Ref.No. RFC.F.P&C (286-A)/ 41

Dated: 02-06-2014

Copy to:

1. Secy. to MD
2. PS to ED
3. PA to ED(F)
4. PA to GM(A&I)/ GM (Operations)/ GM(Dev)
5. All Dy. General Managers (Operation)
6. Dy.General Manager (CPMD) / (Law)
- ✓ 7. Acting Manager (Management services) for hoisting on website.

RAJASTHAN FINANCIAL CORPORATION
(P&C Division)

Minutes of the IVth Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 1st July, 2014 at 3.00 PM in the Board Room of the Corporation under the Chairmanship of Shri Madhusudan Sharma, MD.

The followings were present :

1. Smt. Ashu Chaudhary	Executive Director
2. Smt. Alka Sharma	Executive Director (F)
3. Shri N.P.Gupta	GM (Dev.)
4. Shri Onkarmal	DGM (RRMD / CPMD / PCD)
5. Shri J. P Meena	DGM(Op-IV)
6. Shri N.K.Jain	DGM(Op-II)
7. Shri M.R.Chhinwal	DGM (Op-III)
8. Shri Madhukar Chaturvedi	DGM (Op-V)
9. Shri H.C.Khunteta	DGM (Op-VI)
10. Shri R S Bairwa	DGM (Op-I)
11. Shri Dharamveer Jashnani	DGM (Law)

Shri B.R.Sharma, Manager (CPMD), Shri Dinesh Achha, DM-Tech(Op-IV), and Shri Mohd.Ali, DM-tech.(Op-VI.) were also present.

Following decisions were taken in respect of matters placed before the PC&CC.

Agenda No.	Particulars	Decision
4/1	Record of minutes of the PC&CC held on 10.6.2014	Confirmed
4/2	Statement showing the position of compliance of PC&CC decision taken on 10.06.2014	Noted
4/3	Position of the loan applications received, cleared and pending as on 27.06.2014 and Progress in key areas of operations upto 3 rd week of June, 2014	Noted
PART -A: Proposals for Prior Clearance :		
4/4	M/s. Manglam Exports (Project Loan Scheme) Op-IV	Shri Sitaram Temani attended the meeting on behalf of his brother Shri Jagdish Pd. Temani, proprietor of the concern. During discussion Shri Sitaram Temani informed that the project shall be implemented in phased manner and Corporation may grant loan of Rs.400.00 lacs for 1st phase. Further, he agrees to provide personal guarantee of himself, father and brother namely Shri Sitaram Temani, Shri Lallu Lal Temani and Shri Ram Dass Temani for repayment of loan and interest thereon.

		Considering the same, the committee cleared the case in principle for a term loan not exceeding to Rs. 400.00 lacs for manufacturing of readymade garments proposed to set up a unit at B-166, Apparel Park, Jaipur on the following terms & conditions besides the usual terms & conditions :- a) The promoter's contribution will be 40%. b) The Corporation shall charge rate of interest as prevailing at the time of 1st disbursement of loan. Presently, the rate of interest is @ 14.00% p.a. payable in equated quarterly installments along with principal amount. In case of default, the liquidated damages shall be charged as prevailing from time to time on the amount of default, for the period of default. c) The proposed term loan shall be repayable in 7 years including moratorium period of 12 months. d) Shri Sitaram Temani, Shri Lallu Lal Temani, Shri Ram Dass Temani along with Shri Jagdish Pd. Temani (Prop. of the unit) shall furnish personal guarantee for the repayment of proposed loan along with interest and other charges thereon. (Action by DGM(Op-IV))
PART-B: Matter related to Policy :		
4/5	To reduce the number of DRCs (RRMD)	The agenda was deferred on account of paucity of time for next meeting.
4/6	M/s. Gopi Mineral Powder, Jamwa Ramgarh, Jaipur (Term Loan of Rs.100.00 lacs – Branch Level case) Op-VI	The PC&CC note was placed before the Committee on a reference made by BM, Jaipur(Rural), for approval from HO in the matter of setting up of the unit in isolated area on converted land as a policy matter in accordance with the guidelines issued vide PG circular no.1409 dated 24-01-2012. After detailed discussions, the Committee allowed to process the case for appraisal on the following conditions :- 1. The Branch Manager, Jaipur (Rural) has

		proposed to consider the unit namely M/s. Gordhan Marble situated at RIICO Industrial Area, Bassi, as collateral security against the proposed loan of Rs.100.00 lacs. The MRV of the unit is Rs.105.62 lacs, but there is outstanding of Rs.7.34 lacs in the loan account for which BM, Jaipur (Rural) will get it cleared before execution of loan documents. Accordingly, the Committee decided to consider the said property as collateral security. 2. In the light of title examination report forwarded by the branch, following be further ensured : - Search report may be obtained from the Advocate regarding present position of the property to be mortgaged. - The Branch Manager has to ensure the clear cut approach to the site of unit. - The Branch Manager will ensure that the Red Ink entry for mortgaged land is made in revenue record as per norms. (Action by DGM(Op-VI))
4/7	Processing Charges CPMD	The agenda submitted by CPMD was again discussed, in detail, and it is noted by the Committee that processing charges being charged by the Corporation are less than the processing charges levied by Banks, therefore, the Committee decided that there is no need for changing the norms of processing charges and may be kept the same. (Action by DGM(CPMD))

Discussions on Compliance Report of PC&CC meeting 27-05-2014 :		
2/15	Financing under Flexi Loan Scheme	The matter with regard to re-examination of Patta of good borrowers who have proposed to seek financial assistance under Flexi Loan Scheme was discussed. During discussion, it was observed that since the Corporation has earlier provided financial assistance for acquisition of fixed assets and looking to the repayment behaviour of the borrower, they have been treated as good borrower and now wants to seek financial assistance under Flexi Loan Scheme. Therefore, there appears no need to re-examine the Patta, in general, now. However, If any specific query with regard to patta is there, then matter may be examined individually on file. During discussions, it was further reiterated that while re-mortgaging the Patta under Flexi Loan Scheme, it should be ensured that no litigation against patta is pending. (Action by DGM(CPMD))
2/9	M/s. Nav Prabha Buildtech Pvt. Ltd., Jodhpur	In the case, the DGM(Op-II) informed that party has assured to submit required documents within 15 days, therefore, after discussions, the Committee allowed the extra time accordingly. (Action by DGM(OP-II))
2/13	Direct payment to RIICO against land allotted by RIICO in Apparel Park, Jaipur.	The Corporation has forwarded the matter to RIICO for consideration and taking timely action i.e. simultaneous action for providing land on making payment of 50% of land cost by RFC. After discussions, it was reported that no concrete decision on letter of RFC has been taken by RIICO and matter simply reported to have been forwarded to unit office of RIICO. Therefore, it was decided to issue a DO letter to MD RIICO under the signature of MD RFC for expediting the matter. (Action by DGM(CPMD))

Discussions on compliance report of decisions taken in meeting dated 10-06-2014		
3/4	M/s. Pranay Infra-Build (Pvt.) Ltd., Kota (Under Project Loan Scheme) Op-IV	DGM(Op-IV) informed about e-mail received from applicant informing that now the Company is requesting to consider his loan application under FAAS, as it is not possible for the company to fulfill the terms & conditions decided by the Corporation for project loan scheme. After discussions, it was decided that DGM(Op-IV) should contact the borrower and discuss the matter for financing under the project loan scheme and submit proposal within 15 days. (Action by DGM(Op-IV))
3/5	M/s. Tourist Hotel Shiv, Jhunjhunu (Top Up Loan) Op-III	In the case, it was informed that the party has not repaid its overdues. After discussions, it was decided that DGM (Op-III) should ensure the clearance of overdues by the borrower and progress be put up in ensuing PC&CC. (Action by DGM(Op-III))
3/6	M/s. Warm Forgings Pvt. Ltd., Bhiwadi (Term Loan Scheme) Op-V	As per earlier decision, the case should have been submitted before the Committee for sanction by 30-06-2014, whereas, it is reported that case is not yet appraised on account of requirement of some information like Balance Sheet etc. During discussions, DGM(Op-V) has informed that the party has assured to furnish the required information and requested for some more time. Therefore, 10 days time as required by DGM(Op-V) as well as by the party was allowed to place the case before the Committee for sanction of loan. (Action by DGM(Op-V))
GENERAL DISCUSSIONS :		
1	The matter regarding pending loan applications, which were cleared by PC&CC for further processing, was discussed and it has been noted that the promoters are not coming forward for appraisal rather intending for closure of the loan application.	

	Presently, the Corporation is accepting the loan application without application fee and the same is being charged after sanction of loan by the Corporation. Therefore, to curb the practice of closure of loan application after clearance of PC&CC, it has been decided that Corporation may resume the policy of charging application fee at the time of submission of loan application. (Action by DGM(CPMD))
2	It was brought to the notice that the matters are referred to Policy Division without mentioning specific proposal. The matter was discussed and it was decided that no matter from the Operations will be sent directly to Policy Division until & unless specific reference with regard to policy is desired and if found so then such matter will be sent to Policy Division after approval from ED only. (Action by all DGMs(Operation))
3	The matter regarding review of Loan Scheme was discussed. The progress regarding review of Flexi Loan Scheme and FAAS was informed to PC&CC. It was further decided that atleast four loan schemes may be reviewed, examined and to be put up in next Board Meeting. The Flexi Loan Scheme, FAAS, SARAL and CRE Schemes may be reviewed on first priority. (Action by DGM(CPMD))
4	The weekly progress for sanction, disbursement and recovery was also reviewed. After having discussions, it was noted that the achievements are being shown in comparison to achievement of corresponding period of last year. Practically, there were merely sanctions and disbursement in last two years. In this way, the actual efforts made by the Operations for achievement of target are not being depicted. Therefore, it was decided that the progress of key areas may be presented in such a way that the achievements are presented in comparison to pro-rata target cumulatively as well as monthwise achievement. Such proforma may be devised and get it approved. It was noted by the Committee that the target has been fixed operation wise for sanction and disbursement for the financial year 2014-15. These targets have further been communicated to the Branch Offices by the concerned DGM(Operation). Therefore, to compare the branchwise performance, the DGM(Operation) will intimate these targets to P&C Section.

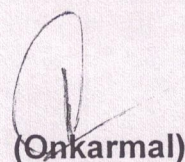
	The progress regarding sanction was discussed operation wise and it was noted that the progress is not satisfactory as compared to the pro-rata target. There are certainly some sanctions which will not mature for disbursement and lead to cancellation, therefore, it is to be ensured by concerned DGM(Operation) to keep higher marginal sanction against target so as to compensate the gap of cancellation of some loans. Action by GM (Operations) / all DGMs(Operation)										
5	During discussions, it is noted that there is no perfect system of maintaining of data of key areas of operations, therefore, it was decided that a Nodal Officer may be appointed for such work, so that each and every type of data may be provided by him as and when required by higher authorities. (Action by GM (Operations))										
6	During discussions, it was noted that the matters are being forwarded to Government for decisions but on account of non pursuation with Secretariat / State Govt., it may remain pending for longer time, therefore, it was decided that a Nodal Officer may be appointed who may pursue all pending reference, for early decision with Government. (Action by DGM(P&C))										
7	The matter regarding adopting Electronic Clearing System (ECS) in place of post dated cheques was again discussed and it was decided that a circular may again be issued reiterating guidelines circulated earlier in this regard. However, Law Section may also examine the matter with regard to initiation of legal action u/s 138(b) of Negotiable Instrument Act on eventuality of non clearance of ECS. (Action by DGM(Law))										
8	The matter regarding duties allotted to officers at Head Office was discussed and it was decided that DGM(HRD) may prepare a Work Diary on simple paper for officers of the Corporation to evaluate performance of work done by each officer on daily basis. The format of the Work Diary is proposed as under : <table border="1"><thead><tr><th>S.No.</th><th>Date</th><th>Specific work done</th><th>Remarks of immediate Controlling Officer</th><th>Remarks of MD</th></tr></thead><tbody><tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr></tbody></table> (Action by DGM(HRD))	S.No.	Date	Specific work done	Remarks of immediate Controlling Officer	Remarks of MD					
S.No.	Date	Specific work done	Remarks of immediate Controlling Officer	Remarks of MD							
9	The matter regarding business and inflow of loan application was discussed and it was informed that some new RIICO industrial areas are coming up like at Ghilot, Manda and Jhalawar. Therefore, it was decided that concerned DGM(Operations) may visit the area and possibilities may be explored for capturing business at these places. Other DGM(Operations) may also contact RIICO officials and explore the business potential in their areas.										

During discussions, it was noted that RIICO has started allotting land to entrepreneurs in these areas. According to practice, RIICO is forwarding the copy of allotment letter to RFC for information. Accordingly, it was decided to direct the Branch Managers to contact the entrepreneurs, to whom RIICO has allotted land in industrial area, to motivate and encourage them to avail financial assistance from RFC for setting up their ventures.

(Action by all DGMs(Operation) / DGM(CPMD))

The meeting then ended with a vote of thanks to the Chair.

All concerned are requested to take necessary action for compliance of decision and also intimate the same to the undersigned.



Dy.General Manager (PCD)

Ref.No. RFC.F.P&C (286-A)/ 78

Dated: 07-07-2014

Copy to:

1. PS to MD
2. PS to ED
3. PA to ED(F)
4. PA to GM(A&I)/ GM (Operations)/ GM(Dev)
5. All Dy. General Managers (Operation)
6. Dy.General Manager (CPMD) / (Law)
7. Acting Manager (Management services) for hoisting on website.

Desktop:Minutes of PC&CC 1-7-2014/1-8

RAJASTHAN FINANCIAL CORPORATION

(P&C Division)

Minutes of the 5th Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 17th July, 2014 at 3.00 PM in the Board Room of the Corporation under the Chairmanship of Shri Madhusudan Sharma, MD.

The followings were present :

1. Smt. Ashu Chaudhary	Executive Director
2. Smt. Alka Sharma	Executive Director (F)
3. Shri R.P.Meena	General Manager (Operations)
4. Shri Onkarmal	DGM (RRMD / CPMD / PCD)
5. Shri J. P Meena	DGM(Op-IV)
6. Shri N.K.Jain	DGM(Op-II)
7. Shri M.R.Chhinwal	DGM (Op-III)
8. Shri Madhukar Chaturvedi	DGM (Op-V)
9. Shri H.C.Khunteta	DGM (Op-VI)
10. Shri Dharamveer Jashnani	DGM (Law)

Shri S S Agarwal, Manager (PCD) Shri B.R.Sharma, Manager (CPMD), Shri V N Mathur, Manager(Op-II), Shri Anil Goyal, DM (OP-II), Shri R B Jain, Acting-Manager (OP-III) and Shri Mohd.Ali, DM-Tech.(Op-VI) were also present.

Following decisions were taken in respect of matters placed before the PC&CC.

Agenda No.	Particulars	Decision
5/1	Record of minutes of the PC&CC held on 01.7.2014	Confirmed
5/2	Statement showing the position of compliance of PC&CC decision taken on 01.07.2014	Noted
5/3	Position of the loan applications received, cleared and pending as on 15.07.2014.	Noted

PART -A: Proposals for Prior Clearance :

5/4 Op-V	M/s. Warm Forgings Pvt. Ltd., Bhiwadi (term loan)	The proposal for term loan of Rs. 1835.00 lac for setting up a project for manufacturing machined auto components at RIICO Industrial Area, Kaharani, Bhiwadi Extn. was placed before the PC&CC for consideration and for prior clearance before placing the same before Executive Committee for consideration and recommendation for sanction of the loan. After detailed discussions the committee has taken decisions as follows: i) <u>Share capital and premium</u> As per loan proposal, the Company has issued share on premium of Rs.190/- against the face value of Rs.10/-. As per norms of the Corporation i.e. circular PG-1370 dated 24-01-2011 for financing purpose the premium is allowed upto the face value of the Share only.
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Minutes of PC&CC meeting dated 17-07-2014

		The Committee noted that it is an existing and profit making company having average share value of Rs.280/- as on 31-03-2014. The company has been subscribed share of Rs.10/- on premium of Rs.190/- in financial year 2013-14 as per balance sheet of the company. As per company law, there is no restriction for considering the amount of share premium of face value in the case of private limited. company. After detailed deliberations and in view of that the company is an existing profit making company and also already raised share amount premium in the books as on 31-3-2014, therefore, the committee decided to consider the same as a part of promoter's contribution, as against the guidelines issued by Circular PG-1370 dated 24-01-2011. ii) <u>Land on deferred loan from RIICO</u> The company has acquired a piece of land measuring 40000 sq. mtrs. on deferred loan basis and paid part amount in installments and the balance amount of loan is to be paid to RIICO. After due deliberations the Committee decided that the Corporation may release balance loan amount of RIICO from first disbursement against value of land on the date of execution of documents and obtain the lease deed on the same day for equitable mortgage. Thus, simultaneous action for documentation and release of disbursement is to be taken at Branch Office level. iii) <u>Prior approval of SIDBI</u> After due deliberation committee was of the view that the Corporation may continue to follow the existing guideline of getting the prior approval of the SIDBI in the cases above Rs. 1000.00 lac.
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		iv) <u>CIBIL Report</u> The committee noted that the score of CIBIL report of the Directors namely Shri Amit Rajpoot and Smt. Anupam Chauhan is 602 and 594 respectively. Banker's report are satisfactory and accounts are standard with <u>the</u> Banks. Unit is existing good borrower of the Corporation, therefore, looking to all above mentioned factors, the CIBIL report is treated as satisfactory. After having detailed discussions, the committee cleared the case for placing before the competent authority for sanction i.e. Executive Committee on the terms and conditions mentioned in the proposal. (Action by DGM(Op-V))
5/5 Op-IV	M/s. Pranay Infra-Build (Pvt.) Ltd., Kota (Under Project Loan Scheme) (The proposal is again placed for consideration the request of the party)	The Committee discussed the agenda note and request of the director of the company regarding relaxation in raising promoter's contribution before 1st disbursement of loan and allow to submit approved building plan at the time of execution of loan documents. Looking to the bigger size of project and time taken for getting approved building plan from the competent authority, the committee decided as follows :- (1) The approved building plan for residential complex shall be obtained before execution of loan documents. (2) The company may be allowed to raise promoters contribution in 3 equal installments i.e. 33.33% each. (3) The The disbursement would be made after valuation of the assets created by the Company. (4) No advance disbursement would be allowed in the case. The time for appraisal of the case is allowed for 15 days. (Action by DGM(Op-IV))

5/12 Op-VI	M/S Devbhumi Vinimay Pvt. Ltd. Bikaner. (CRE Case) (The case was discussed in earlier PC&CC meeting dt. 27-05-2014, now again put up for consideration)	After discussions, the committee decided to keep the matter in abeyance looking to the title issue . (Action by DGM(Op-VI))
5/13 Op-II	M/s. Navprabha Buildtech Pvt.Ltd., Jodhpur (The case was discussed in earlier PC&CC meeting dt. 27-05-2014, now again put up for consideration)	The case was discussed in the meeting and the Committee recommended to place the case before ensuing Executive Committee for sanction of term loan of Rs.2000.00 lakhs to the Company under CRE Scheme for construction of Commercial cum Residential Complex at Manji ka Hatha, Paota, Jodhpur on the terms & conditions stipulated in the loan proposal, subject to the clearance of title issue. (Action by DGM(Op-II))
PART-B: Matter related to Policy : ---		
5/6	Suggestions for Flexi Loan Scheme for Good Borrowers.	The agenda was discussed and after detailed discussions, it was decided that the present status of sanctioned Flexi Loan cases of year 2011-12, 2012-13 and 2013-14 may be called from all the Branch Offices and the cases in which repayment of Flexi Loan has become due, possibilities may be explored for financing these cases under prevailing Flexi Loan Scheme. (Action by DGM(CPMD))
5/7	Interest Rate Structure of the Corporation.	The matter was deferred due to paucity of time. (Action by DGM(CPMD))
5/8	Review of Financing against Assets Scheme (FAAS).	The matter was deferred due to paucity of time. (Action by DGM(CPMD))
5/9	Deemed Settlement Scheme.	The matter was deferred due to paucity of time. (Action by DGM(CPMD))
5/10	To reduce the number of Default Review Committee.	After having detailed discussions, it was decided that DRC may be held at two levels only i.e. DGM level and GM level as proposed in the Agenda. Regarding review committee of litigation cases, the review of litigation cases should be at the level of DGM(Op) and decided to constitute the committee as follows : 1. DGM(Op) Chairman 2. Branch Manager, Member (whenever needed) 3. OIC as a Member 4. DM / AM (Op.) Member Secy.

		The meeting of review committee will be held quarterly. However, review by legal cell will be continued as per prevailing procedure and guidelines. (Action by DGM(RRMD))
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5/11	Initiation of legal action in case of dishonour of ECS.	The matter was deferred due to paucity of time. (Action by DGM(Law))
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PART- C. General discussions on decisions of earlier-meetings:

5/14	General discussions regarding compliance of earlier decisions of meeting dated 01-07-2014 :		
	2/13	Direct payment to RIICO against land allotted in Apparel Park, Jaipur	As per decision of PC&CC meeting, a letter to MD RIICO was sent on 7-7-2014. It was informed that the matter is under examination at RIICO and the decision is to be taken by RIICO after receiving the decision from the State Government. After having detailed discussions, it was decided that facts of the matter may be collected from RIICO and may be followed up by Nodal Officer of RFC at the level of the State Government. (Action by DGM(CPMD) / Nodal Officer)
	4/4	M/s. Manglam Exports (Project Loan)	The case was cleared in principle for detailed appraisal but DGM(op) has informed that some information is still required for appraisal. After discussions, DGM(op) was allowed to pursue the case and apprise within 15 days. (Action by DGM(Op-IV))
	4/6	M/s. Gopi Minerals Powder, Jamwa Ramgarh, Jaipur	The Committee has allowed to consider the case in isolated area on certain terms& conditions as detailed in minutes of meeting. It is informed by DGM (Op) that the said application is not yet sanctioned, therefore, concerned DGM(Op) was advised to put up the progress of the case within ten days. (Action by DGM(Op-VI))

5/15	GENERAL DISCUSSIONS :	
	1	It was decided to convene a separate meeting of PC&CC for review of loan schemes. (Action by DGM(PCD))

Minutes of PC&CC meeting dated 17-07-2014

2	It was decided that agenda / proposal to be discussed in the meeting of PC&CC shall, henceforth, be sent before three days of the meeting positively. (Action by DGM(PCD))
3	As per existing policy of the Corporation, disbursement in company cases, advance disbursement in installments after raising entire promoter's contribution, is available. The committee noted that there may be misappropriation of funds in CRE cases, therefore, it was decided to review the policy. (Action by DGM(CPMD))

The meeting ended with a vote of thanks to the Chair.


(Onkarimal)
Dy.General Manager (P&C)

Ref.No. RFC.F.P&C (286-A)/ 98

Dated: 21-07-2014

Copy to:

1. Secy. to MD
2. PS to ED
3. PA to ED(F)
4. PA to GM(A&I)/ GM (Operations)/ GM(Dev)
5. All Dy. General Managers (Operation)
6. Dy.General Manager (CPMD) / (Law)
7. Acting Manager (Management services) for hoisting on website.

Desktop/P&C/5th PC&CC minutes dt: 17-07-2014

Minutes of PC&CC meeting dated 17-07-2014

RAJASTHAN FINANCIAL CORPORATION (P&C Division)

Minutes of the 7th Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 12th September, 2014 at 3.00 PM in the Board Room of the Corporation under the Chairmanship of Shri Madhusudan Sharma, Managing Director.

The followings were present :

1	Smt. Ashu Chaudhary	Executive Director
2	Smt. Alka Sharma	Executive Director (F)
3	Shri R.P.Meena	GM (Operations)
4	Shri N.P.Gupta	GM (Dev.)
5	Shri Dharamveer	DGM (Law)
6	Shri M.R.Chhinwal	DGM (Op-III)
7	Shri J.P.Meena	DGM (Op-IV)
8	Shri Madhukar Chaturvedi	DGM (Op-V)

Shri B.R.Sharma, Manager (CPMD), Shri V.N.Mathur, Manager (Op-II), Shri Dinesh Achha, DM(Op-IV) and Shri Mohd.Ali, DM(OP-VI) were also present.

Following decisions were taken in respect of matters placed before the PC&CC.

Agenda No.	Particulars	Decision
7/1	Statement showing the minutes and the position of compliance of PC&CC meeting dated 26-08-2014	Confirmed
7/2	Position of the loan applications received, disposal and pending as on 10-09-2014.	Noted
Proposal for sanction :		
7/3	M/s. Polycon International Ltd., Jaipur (Platinum Card Loan Scheme) (Op-VI)	After having detailed discussions, further fixed limit of Rs.150.00 lakh under Platinum Card Loan in Good Borrower Scheme was sanctioned by PC&CC to M/s. Polycon International Limited, Jaipur, on the terms & conditions stipulated in the loan proposal. Action by DGM(Op-VI)
Matter related to policy decision :		
7/4	Reschedulement proposal in case of M/s. Express Buildcon (P) Limited, Kota (Op-IV)	The agenda was discussed in detail. It has been apprised that two loans were sanctioned to the unit M/s.Express Buildcon P.Ltd., Kota: 1. Rs.350.00 lacs on 19.09.2011 for purchasing of land from UIT, Kota at the interest rate of 18.50%.

Minutes of meeting of PC&CC held on 12-09-2014

		2. Rs.350.00 lacs on 07.06.2012 under Project Loan Scheme for construction of Building and acquisition of required equipments and furniture and fixture for Hotel at the interest rate of 14.5% p.a. The loan sanctioned against land was full disbursed, however out of project loan of Rs.350.00 lacs, only Rs.87.50 lacs was disbursed. Since no further assets were created under Project Loan Scheme, therefore, the project could not go ahead. Looking to the non implementation and non submission of utilization of disbursed loan of Rs.87.50 lacs, it was decided by the Corporation that disbursed amount of Rs.87.50 lacs may be called back and the interest rate may be reverted back to 18.50% p.a. charged in the Builders Scheme. As per decision of calling back the loan amount, the party has deposited Rs.87.50 lacs on 12.09.2014 as reported by BO. Though the borrower has repaid the loan disbursed amount against the project loan but he has submitted a proposal for reschedulement of principal outstanding in the loan a/c, which is Rs.320.00 lacs approx. sanctioned under Builders Scheme. The Corporation has also sanctioned a loan of Rs.1500.00 lacs on 19.10.2010 to its associate concern M/s.Malkheda Hotel & Resource P.Ltd., Kota. Out of the sanctioned loan a sum of Rs.980.00 lacs has been disbursed so far. The project is under implementation but the project could not be implemented timely due to price escalation. Accordingly, the company has applied for additional loan of Rs.10.00 crores to RIICO on account of overrun in the project, which could not be processed for want of decision in the case of M/s.Express Buildcon P.Ltd., Kota. The borrowers are paying
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		interest dues but not paying the principal amount fallen due from March, 2013, thus the a/cs became NPA. It was discussed in the PC&CC that in case the reschedulement request of the unit i.e. M/s. Express Buildcon Pvt. Ltd. is considered, it will facilitate in sanction of further loan at RIICO to M/s. Malkhera Hotels & Resorts Pvt. Ltd., Kota. The decision with regard to recovery of principal sum in the case of M/s. Malkhera Hotels & Resorts Pvt. Ltd. will be taken according to terms & conditions of loan sanction by RIICO being Joint Finance Case. In this way the a/c of this unit will be also upgraded. Therefore, after having detailed discussions on pros & cons of the case, the committee considered the request of the unit for reschedulement favourably with extension of LDR by 2 years. The rate of interest after LDR will be documented rate of interest or the prevailing rate of interest of the Corporation, whichever is higher. Processing charges as per norms are to be deposited by the borrower. It is to be ensured by operation before conveying the decision of reschedulement to M/s. Express Buildcon Pvt. Ltd. that interest arrear caused due to decision of reverting back to interest rate of 18.50%, in the a/c has been received by the Corporation.
7/5	On-line Application Form (CPMD)	After having detailed discussions, it was decided that initially one page application form may be developed. Possibilities may be explored on the similar lines of the application form used in Yuva Udyamita Protosahan Yojana (YUPY) at the time of submission of business plan. Application forms used by different financial institutions may also be seen to develop new application form for on-line submission. Action by DGM(CPMD)

7/6	Scheme for Associated Builders (CPMD)	After having detailed discussions, it was decided by PC&CC that a meeting under the chairmanship of Executive Director may be called on 18-09-2014 to discuss the scheme with DGM (Ops) and GMs first, and then scheme may be placed before PC&CC. Action by DGM(CPMD)
7/7	Financing Residential Complex at Sikar & Beawar, Commercial Complex at Bikaner (CPMD)	After having detailed discussions, it was decided by PC&CC, that CRE projects may be considered for financing at all district headquarters and major towns of Rajasthan. However, CRE projects would be appraised and sanctioned at Head Office only. Action by DGM(CPMD)
7/8	Interest Rate Structure of the Corporation (CPMD)	The agenda was discussed in detail, it was noted that nationalized banks are charging lesser rate of interest depending on their base rate and rating module compared to that of the Corporation. RIICO is providing rebate in rate of interest for timely payment so net rate of interest charged by RIICO is also lesser than that of RFC. RFC is not providing timely rebate at present, therefore, looking to the competitive rate of interest of other financial institutions and after having detailed discussions, it was decided by PC&CC to reduce present rate of interest by 1.5% in all the schemes (except YUPY) of the Corporation with the approval of the Board for a limited period to increase inflow of business. However, to implement project faster and to make disbursement quicker, commitment charges @ 1% on undisbursed amount may be taken annually after one year from the date of first disbursement / token disbursement. Action by DGM(CPMD)
7/9	Loan application of regular borrower of FAAS Scheme for SME Sector – Residential category 'C' (Op-V)	The agenda regarding loan application of regular borrower M/s.Choudhary Engg. Works, Bharatpur, was discussed and considering the timely repayment in earlier two loan accounts, the

		committee decided to allow financing of Rs.10.00 lac under FAA Scheme by mortgaging residential property. However, Branch may complete the required formalities for sanction of the loan. It was further decided by the Committee that residential properties may be considered again under FAA scheme (Category 'C'). However, prior approval for sanction of loan against the residential properties under FAAS is to be obtained from Head Office before sanction on case to case basis. Action by DGM(Op-V)
GENERAL DECISIONS :		
1	It was noted that agenda for PC&CC meeting are not being circulated timely, therefore, it was decided that agenda would be sent to P&C Section immediately by concerned Section after approval from the competent authority so that same may be compiled at P&C timely and as soon as the date is decided, the same are circulated immediately. After deciding the date and circulation of agenda, no agenda would be placed before the PC&CC.	Action by DGM(PCD)
Discussions and decisions for compliance of minutes of meeting dated 17-07-2014 :		
5/4	M/s. Warm Forgings Pvt.Ltd., Bhiwadi The analysis of Balance Sheet, Profit & Loss A/c and inspection has been carried out as directed by EC. The case may be put up before EC.	The progress was appraised by DGM(OP-V) that the case is ready after making compliances of decision of the EC. It was decided that both the cases deferred by EC i.e. M/s.Warm Forgings Pvt. Ltd., Bhiwadi and M/s. Navprabha Buildtech Pvt.Ltd., Jodhpur would be placed together before EC after making compliances of decision of EC in both the cases. Action by DGM (Op-V)
5/5	M/s. Pranay Infra-Build (Pvt) Ltd., Kota Letter of closure issued to the party. Further, party was advised to submit documents related to title deeds. The documents have been received on 10-09-2014. The file is being forwarded to Law Section. On receipt of clearance from Law Section, the case will be taken up for	The progress was discussed in detail and it was informed by DGM(Law) that the required information for title examination has not been submitted by applicant company, therefore, title examination has not been completed. It was informed by DGM (Law) that guidelines were issued to refer the matter to Law Section after getting relevant required information for examination to avoid delay, but the directions are not being followed, therefore, it was also decided that a

	further processing / appraisal.	circular may again be issued by Law Cell reiterating the existing guidelines. Action by DGM(Law) Further it was also decided to obtain documents required by Law Cell from the applicant company and send the same to Law Cell for examination at the earliest. Action by DGM (Op-IV)
5/6	Suggestion for Flexi Loan Scheme for Good Borrowers Matter is being put up on concerned file separately for further action.	Circular may be issued at the earliest. Action by DGM(CPMD)
5/8	Review of Financing Against Assets Scheme (FAAS) Matter is being put up on concerned file separately for further action.	Circular may be issued at the earliest. Action by DGM(CPMD)
5/13	M/s. Navprabha Buildtech Pvt. Ltd., Jodhpur The documents sent by BO i.e. draft of letter to be obtained from Nagar Nigam was examined by Law Section but the same was not found in order and will not serve the purpose to make it clear title to mortgage in the name of Company. BO has been informed accordingly.	After having detailed discussions on the progress regarding title documents, it was decided that the matter may be pursued at the level of Operation to get required clear title to mortgage with the Corporation at the earliest. Action by DGM(OP-II)
5/14	General discussions regarding compliance of earlier decisions of meeting dated 1-7-2014 :	
2/13	Direct payment to RIICO against land allotted in Apparel Park, Jaipur The BP camp will be organized at Sitapura on 30 th October, 2014.	After having discussions, it was decided that the BP Campaign may be organized on 09-10-2014. Formal consent letter from RIICO may also be obtained regarding modalities of disbursement and mortgaging the lease deed / title document for securing of loan of the Corporation. Action by DGM(Op- IV)

5/15	General decisions taken in PC&CC held on 17-07-2014 :	
3	Review of disbursement norms in CRE cases after raising entire promoter's contribution Matter is being put up on concerned file for further action.	Circular may be issued at the earliest. Action by DGM(CPMD)
Matters related to Policy : (meeting dated 26-08-2014)		
6/5	Initiation of legal action in case of dishonor of ECS The matter is being dealt on file for issuance of circular.	Circular may be issued at the earliest. Action by DGM(Law)
6/8	Reschedulement in Standard Accounts Circular has been put up for approval.	It was discussed and decided that no policy circular is to be issued in this regard. The message is to be conveyed to Branch Manager through DGM(Op) only. Action by DGM(Op)

The meeting ended with a vote of thanks to the Chair.

All concerned are requested to take necessary action for compliance of decision.


22-9-2014
(B R Sharma)
Manager

Ref.No. RFC.F.P&C (286-A)/ 142

Dated: 19-09-2014
22

Copy to:

1. PS to MD
2. PS to ED
3. PA to ED(F)
4. PA to GM(A&I)/ GM (Operations)/ GM(Dev)
5. All Dy. General Managers (Operation)
6. Dy. General Manager (CPMD) / (RRMD) / (Law)
7. Acting Manager (Management services) for hoisting on website.

RAJASTHAN FINANCIAL CORPORATION
(P&C Division)

Minutes of the 8th Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 10-11-2014 at 11.00 AM in the Board Room of the Corporation under the Chairmanship of Shri Maneesh Chauhan, IAS, Managing Director.

The followings were present :

1	Smt. Alka Sharma	Executive Director (F)
2	Shri R.P.Meena	GM (Operations)
3	Shri N.P.Gupta	GM (Dev.)
4	Shri Onkarmal	DGM (CPMD / RRMD / PCD)
5	Shri Dharamveer	DGM (Law)
6	Shri S.S.Agarwal	Incharge (Op-I)
7	Shri M.R.Chhinwal	DGM (Op-III)
8	Shri J.P.Meena	DGM (Op-IV)
9	Shri Madhukar Chaturvedi	DGM (Op-V)
10	Shri A.L.Gupta	DGM(Op-VI)

Shri B.R.Sharma, Manager (CPMD), Smt. Saroj Bagadia, DM(Op-I) and Shri Sanjay Tak, DM (Op-III), were also present.

Following decisions were taken in respect of matters placed before the PC&CC.

Agenda No.	Particulars	Decision
8/1	Statement showing the minutes and the position of compliance of PC&CC meeting dated 12-09-2014	Confirmed
8/2	Position of the loan applications received, disposal and pending as on 31-10-2014.	Noted
Discussion on compliance of minutes of PC&CC meeting dated 12-09-2014		
5/4	M/s. Warm Forgings Pvt. Ltd., Bhiwadi	Loan proposals were considered by the Executive Committee in its meeting held on 24-07-2014 but being regulatory body, the proposal for prior approval for sanction has been sent to SIDBI on 21.10.14 but the approval is awaited. Matter was discussed and it was decided that the matter may be persuaded with SIDBI for early decision. Loan proposal in the case of M/s Navprabha Buildtech P.Ltd., Jodhpur was considered by the EC with certain conditions with regard to title documents of the land. Though the conditions suggested by EC have been incorporated in the loan proposal, which are to be fulfilled before execution of loan
5/13	M/s. Navprabha Buildtech Pvt. Ltd. Jodhpur	

		documents. Therefore, it was decided that details of conditions may be sent to branch BO, Jodhpur for ensuring compliance and the progress will be discussed in the next meeting of PC&CC. (Action by DGM (OP-II&V))
7/5	Online application form	After having discussions on progress for online application form, it was decided that online information from the applicant may be called in simple manner. It was also decided that SMS alerts informing processing status, feed back of application may be developed in the form itself and to be made available to the applicant. Hard copy alongwith photocopies of required documents, photographs, application form duly signed by applicant may be called thereafter to process the case. (Action by Manager (MS))
7/6	Scheme for Associated Builders	Information to know the number of good borrower in CRE Sector to be benefited, may be collected from DGM (Ops) and based on the information amendments in the scheme may be processed to extend loans to existing reputed builders on liberal terms. (Action by DGM (CPMD))

Decisions taken in the PC&CC meeting dated 10-11-2014 :

8/3	M/s. Guman Builders & Developers Pvt. Ltd., Jaipur	Shri Shanker Lal Khandelwal, Director alongwith Sh. Rattan Goyal, representative of the Company attended the PC&CC meeting. After discussions and considering the facts mentioned in the agenda note and documents submitted by BO that site is (location of the land) in municipal limit of Jaipur, the Committee cleared the case in principal for sanction of term loan not exceeding the 50% of land cost auctioned by JDA for the plot no. GH -1, Gokul Nagar Yojana, Village Gokulpura, Kalwar Road,
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		Jaipur, for the purpose of construction of residential complex on the plot on standard terms & conditions of the Builder Scheme of the Corporation. Further action for appraisal may be taken by Operation accordingly. (Action by DGM (Op-III))
8/4	Delegation of power for sanction of loan	It was noted during discussions that there are two Branch Offices of category 'B', i.e. Abu Road and Jhalawar where Assistant Manager Incharge are posted. There is business potential at these Branches. It was noted that though powers for sanctioning of loan are delegated to Branch Office Jodhpur and Kota but to implement the sanctions, there is need of another officer for making disbursement at these Branch Offices. Therefore, after having detailed discussions it was decided that Dy.Managers may be posted at these Branch Offices as Branch Incharge for speedy disposal and to facilitate entrepreneurs. (Action by DGM (HRD))
8/5	Financial assistance for product of Pesticides Formulation	The agenda was discussed and it was noted that earlier Pesticides Formulation was in schedule 1/6 (B) which was now included in schedule 1/6 (A) (Restricted list) therefore, the matter may be examined in detail in the background of inclusion of the product from Schedule 1/6 (B) to 1/6(A). PC&CC note may be put up again after examining as above, with the guidelines of the Agricultural Department for Pesticides prevailing at present. (Action by DGM (CPMD))
8/6	Charging of loan application fee	After having discussions, it was decided that application fee structure may be prepared on the lines of RIICO for loan application fee. (Action by DGM (CPMD))

8/7	M/s. Shiv Vilas Resorts Pvt. Ltd., Jaipur	Shri RaJ Bihari Sharma, Director of the Company, attended the PC&CC meeting. During discussions he has requested to grant a further loan of Rs.300 lakh under Flexi Loan Scheme. Since there is a cap for maximum loan under the scheme for Rs.250 lakh. After having detailed discussions, the Committee offered for sanction of further loan of Rs.50 lakh under the Flexi Loan Scheme for Good Borrowers as there is existing outstanding of Rs.199.75 lakh say Rs.200 lakh under the scheme. Shri Sharma, Director, agreed for the same. Therefore, the Committee decided to process the case for sanction of further loan of Rs. 50 lakh under Flexi Loan Scheme on standard terms & conditions of the scheme. It was further decided that the matter may be placed before Board to enhance the maximum loan limit of Rs.250 lakh under the scheme and as per decision of the Board, the decision for further loan to the unit may be taken accordingly under the scheme. It was further noted that while submitting the loan application, the company has requested to allow time for execution of guarantee of three Directors, namely (1) Shri Giriraj Prasad Sharma (2) Shri Narendra Kumar Sharma and (3) Shri Jack Son Sharma at the time of execution of loan documents. It was noted that earlier also the Corporation had allowed such accommodation, therefore, the request of the company for execution of guarantee deed upto 31-12-2014 was considered. (Action by DGM (Op-III))
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8/8	M/s Hotel Mahal Khas Palace, Bharatpur	Shri Abhayveer Singh, Proprietor of the unit, attended the meeting. The agenda was discussed, in detail, and the Proprietor explained that earlier loans sanctioned were not sufficient to renovate the hotel which is a heritage property. He further explained that only 11 rooms have been renovated. He also informed that there is a good scope for tourist during winter season i.e. from October to April. He is not able to provide accommodation to group of tourists which is affecting viability of the hotel. Atleast 20 rooms are required to meet the requirement of group tourists and Indian Tourists, therefore, further loan assistance is required. It was noted that there are overdues in the loan account. Term loan under SARAL scheme can be considered in the case where there is no overdue and the loan account is regular / standard. Accordingly the Promoter was advised to settle the overdues first. The proprietor agreed to clear the interest overdues and to furnish proposal for reschedulement of principle sum. After hearing the proprietor and having detailed discussion, it was decided that reschedulement may be done in the loan account as per norms and after reschedulement, the decision for further financing under SARAL scheme would be taken examining the norms. (Action by DGM (Op-V))
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The meeting ended with a vote of thanks to the Chair.

(Onkarmal)
Dy.Gen.Manager (PCD)

Ref:RFC/P&C/(286-A)/ 225

Dated : 13.11.2014

1. PS to MD/ED
2. PA to ED(F)/GM(Ops)/GM(D)
3. All DGM (Operations)
4. DGM (CPMD)/(Law)
5. Acting Manager (MS) for hoisting on website.

RAJASTHAN FINANCIAL CORPORATION

(P&C Division)

Minutes of the 9th Meeting of the Project Clearance & Consultative Committee of Financial Year 2014 -15 held on 17-11-2014 at 11.00 AM in the Board Room of the Corporation under the Chairmanship of Shri Maneesh Chauhan, IAS, Managing Director.

The followings were present :

1	Smt. Alka Sharma	Executive Director
2	Shri R.P.Meena	GM (Operations)
3	Shri N.P.Gupta	GM (Dev.)
4	Shri S.S.Agarwal	Incharge (Op-I)
5	Shri N.K. Jain	DGM(Op-II)
6	Shri M.R.Chhinwal	DGM (Op-III)
7	Shri A.L.Gupta	DGM(Op-VI)

Shri B.R.Sharma, Manager (CPMD), Shri O.P.Sharma, Manager (Law), Smt. Saroj Bagadia, DM(Op-I) and Shri Sanjay Tak, DM (Op-III), were also present.

Following decisions were taken in respect of matters placed before the PC&CC.

Agenda No.	Particulars	Decision
9/1	Statement showing the minutes and the position of compliance of PC&CC meeting dated 17-11-2014	Confirmed
9/2	Position of the loan applications received, disposal and pending as on 14-11-2014.	Noted
Decisions taken in the meeting :		
9/3	M/s. Shiv Vilas Resorts (P) Ltd., Kukas, Jaipur (Op-III)	After having detailed discussions, the Committee sanctioned further loan of Rs.50.00 lakh under Flexi Loan Scheme for Good Borrowers of the Corporation on the terms & conditions stipulated in proposal. Action by DGM (Op-III))
9/4	M/s. Guman Builders & Developers Pvt. Ltd., Jaipur (Op-III)	After having detailed discussions, the Committee sanctioned loan of Rs.772.00 lakh for purchase of land under Builders Scheme to the Company on the terms & conditions stipulated in proposal. The Committee also decided that officer of the Corporation may visit JDA office to know the status of file of the allotted land. Action by DGM (Op-III))

(Minutes of 9th Meeting of PC&CC dated 17-11-2014)

BRH

GENERAL DISCUSSIONS :	
1	The performance of similar units under CRE scheme presented in the proposal of M/s. Guman Builders & Developers Pvt. Ltd. was noted by the Committee. The Committee decided that, henceforth, position of all similar financed cases should be mentioned alongwith present position of existing accounts in the loan proposals of CRE Cases. (Action by all DGM(Op))
2	During discussions, it was noted that loan appraisal is done by the Appraisal Team of Operations. To improve the quality and to mitigate the risk, it has been decided that the proposal should be duly recommended by concerned DGM (Op). A check-list may be prepared to check the different aspects of the proposals. The proposals should be examined in view of risk involved in the project and comments be offered to minimize the same. In Head Office, a team can be constituted under GM (FMD) to examine cases as per policy norms. (Action by DGM(CPMD))
3	The case of M/s. Mewar Fabrics Pvt. Ltd., Bhilwara, was discussed in view of the decision taken earlier on file and it was decided that the case may be decided by the competent PC&CC, as per norms, looking to the amount of loan. (Action by DGM(Op-I))

The meeting then ended with a vote of thanks to the Chair.


18.11.14
(B.R. Sharma)
Manager

Ref.No. RFC.F.P&C (286-A)/ 234

Dated: 18-11-2014

Copy to:

1. PS to MD
2. PS to ED
3. PA to ED(F)
4. PA to GM(A&I)/ GM (Operations)/ GM(Dev)
5. All Dy. General Managers (Operation)
6. Dy. General Manager (CPMD) / (RRMD) / (Law)
7. Acting Manager (Management services) for hoisting on website.

(Minutes of 9th Meeting of PC&CC dated 17-11-2014)

RAJASTHAN FINANCIAL CORPORATION
(P&C Division)

Minutes of PC & CC meeting held on 26.11.2014

10th PC&CC meeting was held on 26.11.2014 at 11.30 AM under the Chairmanship of Shri Maneesh Chauhan, Managing Director in the Board Room of the Corporation. Following attended the meeting:

1. Smt. Alka Sharma, ED / ED(F)
2. Shri R P Meena, GM (Ops)
3. Shri N P Gupta, GM (D)
4. Shri Onkarmal, DGM (CPMD/RRMD/PCD)
5. Shri Dinesh Mohan, DGM (HRD)
6. Shri A P Mathur, DGM (A&I)
7. Shri H C Khunteta, DGM (FMD)
8. Shri Dharamveer, DGM (Law)
9. Shri S S Agarwal, Manager (I/c - Op-I)
10. Shri N K Jain, DGM (Op-II)
11. Shri M R Chhinwal, DGM (Op-III)

Shri B R Sharma, Manager (CPMD) and Smt. Saroj Bagadia, DM (Tech), Op-I were also present in the meeting.

Discussions were held in the meeting on following points:

1. Interest Rate Structure of the Corporation:

An agenda was placed before PC&CC meeting on 12.09.2014 and it was decided that interest rate of the Corporation may be reduced by 1.5% in all the schemes except YUPY with the approval of Board. The matter was discussed with Chairman and as per direction profitability/cash flow for next 5 years was prepared, which was discussed in detail. During discussions it was noted by the Committee (PC&CC) that presently the port-folio maintenance cost of the Corporation is around 13.25%, therefore, the average yield of interest income should be at-least 13.25% but on the other hand it is necessary for the organization to increase its portfolio of business therefore, the Corporation should increase its exposure of business in small loans which will be possible only when the interest rates are competitive with other FIs, therefore, the Corporation has to revise the interest rate in small loan cases and to compensate the gap by charging higher rate of interest having higher risk sectors i.e. loan above Rs. 10.00 crore. Therefore, after discussions, the committee recommended to reduce interest rate as follows:

S. No	NAME OF THE SCHEME	Present rate of interest	Proposed reduction	PROPOSED RATE OF INTT.
1.	MSME Sector Units (Industrial & Service Sector) Upto Rs. 50,000/.	11.25%	Nil	11.25%
2.	MSME Sector Units (Industrial projects):			
	(i) Loan above Rs.0.50 lac to 500 lac	14.00%	1.25%	12.75%
	(ii) Loan above Rs.500 lac to Rs.1000 lac.	14.00%	1.00%	13.00%
	(iii) Loan above Rs.1000.00 lac	14.00%	0.50%	13.50%

3.	MSME Service Sector projects: (including Hotels projects/ Guest-House projects, Tourism Projects, Hospitals/ Nursing Home Projects and Medical Equipment Scheme cases)	14.75%	1.25%	13.50%
4.	a) Scheme for Financing Against Assets.	17.00%	1.00%	16.00%
	b) Scheme for Financing for Builders/ commercial/residential complexes/Multiplexes, Hotels, Hospitals etc. for purchase of land & building.	19.00%	Nil	19.00%
	c) Saral Scheme for SME sector.	16.00%	1.50%	14.50%
5.	Projects for Construction of Commercial/Residential Complexes	16.75%	1.25%	15.50%

GOOD BORROWER SCHEME:

S. No	NAME OF THE SCHEME	RATE OF INTEREST	PROPOSED REDUCTION	PROPOSED RATE OF INTT.
1.	a) Short Term Loan Scheme (STL), Working Capital Term Loan Schemes (WCTL), Special Purpose Working Capital Term Loan Scheme (SPWCTL). b) Units Promoted By Good Borrower (UPGB)	13.50%	1.00%	12.50%
		13.50%	0.75%	12.75%
2.	Working Capital Term Loan to Non Assisted Units	15.00%	1.00%	14.00 %
3.	Platinum Card Scheme	13.50%	1.00%	12.50%
4.	Gold Card Scheme	13.75%	1.25%	12.50%
5.	Flexi Loan Scheme	14.00%	0.50%	13.50%

(Action by CPMD)

2. Deferment of Principal sum instalments:

It is observed that the disbursement of the Corporation is still slow as compared to recovery resulting into accumulation of funds, therefore, there was a general view in the meeting that to retain the existing loan portfolio of the Corporation intact, option may be given to the cases of Standard category to defer the P.sum at-least for six months and also to extend the LDR upto two years. It was noted during discussion that if the reschedulement request of the Loanees is considered liberally then it would facilitate the Loanees to repay the loan easily and in turn, the Corporation may earn interest on the outstanding amount.

The matter was discussed in earlier PC&CC also and it was decided that liberal attitude is to be maintained while processing the reschedulement request but no guidelines were issued in this regard, therefore, it was decided that the Corporation may give offer to all the Loanees having standard category accounts and paying dues regularly that the corporation is agreeable for deferment of installment due on 01.03.2015 & 01.06.2015 and also to extend the LDR upto 2 years. However, such reschedulement would not debar the loanee from eligibility criteria of Good Borrower and to avail benefit of Good Borrower Schemes. Interest fallen due on 01.03.2015 & 01.06.2015 is to be

deposited by borrowers accordingly on due dates. The matter may be placed before the Board for consideration.

(Action by RRMD)

To curb the practice of prepayment of principal amount, it was noted by the committee that FMD section may check the guidelines of RBI regarding prepayment charges and put up the matter accordingly to decide the issue for levying the prepayment charges from the Loanees.

(Action by FMD)

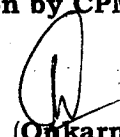
3. Modalities for renewal of loan in Flexi Loan Schemes:

References are being received regarding modalities for renewal of the loan sanctioned under Flexi Loan Scheme. After discussions, it was decided that:

- a) If Loanee applies for only renewal of the loan sanctioned under Flexi Loan Scheme, the competent authority may renew the loan under new Flexi Loan Scheme after obtaining renewal charges as per terms of the loan sanctioned earlier under Flexi Loan Scheme. A modification deed for renewal incorporating prevailing rate of interest and repayment period of present flexi loan scheme may be executed. The draft of Modification Deed may be prepared by Law Section.
- b) In case further loan alongwith renewal of earlier loan is applied by the loanee then the application may be processed as per prevailing new Flexi Loan Scheme and admissible loan including renewal may be sanctioned by competent authority and loan agreement may be executed accordingly for admissible loan. The renewal amount would be endorsed at the time of first disbursement and remaining sanctioned loan may be disbursed as per norms of the scheme. The application fee, processing fee etc. shall be charged as per new flexi loan scheme for total loan.
- c) The principal amount outstanding in Flexi loan scheme, which would be considered for renewal, will not be included in total debt while arriving debt equity ratio and deciding competent level of sanctioning authority.
- d) It is to be ensured that the clause of renewal of the loan is now not mentioned in modification deed / loan agreement.

(Action by CPMD)

The meeting concluded with a vote of thanks to the Chair.


(Onkarmal)

Dy.Gen.Manager (PCD)

Ref:RFC/P&C(286)/248

Dated: 05.12.2014

cc to:

1. PS to MD/ED
2. PA to ED (F)/GM (Ops) / GM (D)
3. All DGM (Operations)
4. All DGMs at HO

(P&C meeting of 26.11.14)